

BTG Internationale Spedition GmbH

A Special Collector's Item went on a Journey ...



pictures: p.ressle

Further topics in this newsletter include:

- **A Special Collector's Item to Finland...**
- **Heavy Transports Turkey and Canada**
- **Training the Professionals of tomorrow**
- **The flow of refugees in Europe**
- **250 years Celebration - Hennessy on World Tour**
- **Successful Innoprom 2015 in Jekatarienburg**

BTG Internationale Spedition GmbH

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BTG Warehouse Services GmbH Bobingen

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A Valmet Viima biplane from the 2nd World War (built in 1939) was transported by p.ressle/BTG from Landsberg (Bavaria) to Finland;

there are only two airworthy examples of this extremely rare and valuable aircraft in the world.

With detours over Great Britain and Belgium, the aircraft found its way to Germany about 7 years ago. After a major overhaul of the mechanical parts, the aircraft has now been „sold back“ to its original home. The return of this cultural property to Finland was always a heartfelt desire of the German owner.

In preparation for the transport the double-decker had to be carefully disassembled and packed. It goes without saying that an extremely thorough and meticulous securing of the cargo was imperative.

A test drive on the company premises under the critical eyes of the seller ensured that everything was properly secured. Thus nothing more stood in the way of the transport over thousands of kilometers on the road and by ferry.

The biplane arrived in Helsinki without the slightest scratch. It was unloaded and again carefully assembled and calibrated by the previous owner and his staff. In the presence of the new Finnish owner an engine test run took place, as well as a technical briefing on this airplane type.

At the time of printing the biplane had already been put into operation for about five hours by a Finish test pilot. The final authorization in Finland will be carried out in the next few days.



A happy ending for all involved

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BTG Plochingen - Heavy Transports? ...made easy!



pictures: BTG

In the spring of 2015 our office in Plochingen once again put its expertise in the field of heavy and oversized transports to the test.

Our long-standing customer, Oskar Frech GmbH + Co. KG, known as one of the leading manufacturers of warm- and cold-chamber die casting machines, die casting molds, automation equipment and complete solutions for the die casting industry, entrusted us with three heavy-load transports within one month.

The cold-chamber die casting machines DAK 720 measuring 880 x 230 x 285 cm – weighing 33,300kg and DAK 880 measuring 935 x 240 x 295 cm – weighing 36,800kg were transported by special low-loader via the French ferry service Toulon – Istanbul, to the ultimate destination in Istanbul/Turkey. BTG's service included the complete customs-technical export procedure, as well as coordinating everything with the local consignee.

Shortly thereafter, BTG was also entrusted with the transport of the „big brother“ machine, the DAK 1600, measuring 580 x 250 x 290 cm and weighing 61,000kg. In addition, four more full truckloads of dismantled machine parts were transported on the trip directly to the construction site in Uxbridge/Great Britain.

The requirements of the authorities for these oversized transports included police escorts and even some bridge closures. However, this was no obstacle for BTG and the machines were all transported intact and on schedule to their final destinations.

In recent years BTG Plochingen has been able to win over the trust of renowned world leaders in the construction equipment and mechanical engineering industry sector for their abnormal and heavy load transports.

Our customers appreciate our commitment, know-how and the flexibility of our staff!



Let us convince you.

Put us to the test!

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Heavy Goods Transport per Cargo Airliner to Canada



For 3 years now the Airfreight Department of BTG Neuss has been working on location at Troisdorf near Cologne.

In September BTG Neuss organised the transport of a flue gas and oxygen analysis system to Canada by air freight. The size of this consignment was anything but normal.

We not only had the task of transporting the consignment ex works from the manufacturer, but also had to arrange the customs clearance in Canada and the subsequent delivery to the final destination.

Altogether the consignment had a chargeable weight of 12,035 kg and the formidable dimensions of

2x230x330x240cm

2x120x590x147cm

2x160x260x187cm,

which necessitated transporting the consignment by air freighter.

The system arrived at its destination on schedule. The good planning and close co-ordination of all involved in the transport chain ensured that both the customer and the BTG airfreight team were very happy.



pictures: BTG



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BTG Neuss: Training the Professionals of tomorrow



*From left to right:
Patrick Batista, Isabella
Wirschins, Charline vom Ufer,
Tugay Zarf, Sascha London,
Sven Bartosch, Marcel
Prellberg und Laura Matter*

2015 is a strong year for apprenticeships in Neuss.

Professional training has always been very important to BTG Neuss. Including the two new apprentices who started on 1st August 2015, BTG Neuss is now preparing a total of 8 trainees for their future working lives.

That makes 2015 one of the strongest apprenticeship years ever!

BTG Neuss trains apprentices for the following professions:

- Forwarding agent for freight forwarding and logistics services, and
- Specialist for warehouse logistics services.

For the first time an apprentice is also being trained in our branch office in Troisdorf, where the focus is on air and sea freight forwarding.

Through full integration in the handling teams, we teach apprentices in the practice, what it is they need for their future careers.

Of course they are supported and guided by our experienced professionals in the individual teams. Such practical experience is complemented by in-house training and exchange of experience.

Naturally visiting the local trade school also plays an essential role, as here – supplementary to their practical training – the professional aspirants are conveyed the economic fundamentals and the general theoretical knowledge required.

With this comprehensive training, we are taking care of our coming specialists and ensuring that our company is always well-positioned for the future.

With this in mind: Welcome!

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Thank You & Good Luck!



Our valued employee and colleague Mr. Bernd Czerner has entered into his well-deserved retirement.

After Klaus Rauch founded BTG – with the support of Maria Lorenz – Mr. Czerner was then the first employee of our company and has given BTG an amazing 41 years of loyal service!

During this long period he has taken on various functions within the company and most recently worked in our IT Department.

At a farewell reception the Executive Management thanked Mr. Czerner for the good cooperation and what he has achieved for the company over these many years.

The staff all contributed to giving Mr. Czerner a lovely parting gift.

We wish Mr. Czerner much luck, joy and fulfillment for his future life and would like to say THANK YOU!

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BTG Group

BTG takes an interest in the plight of refugees

With the extension of our freight forwarding facility in Kempten, the demand for manpower has also increased.

Taking a very practical approach to the matter we decided to contact the local authorities in Lauben at the beginning of June – after all, refugees looking for work live only roughly 500 m away from our offices.....

Obviously a win-win situation for all concerned!

Our initial concerns about possible „bureaucratic“ obstacles in dealing with employing refugees on a mini-job basis remained unfounded, thanks to the uncomplicated cooperation with the local authorities and the Administrative District Office of Oberallgäu.

With Joseph Byarugaba and Ivan Katende (both originating from Uganda) BTG Kempten has gained two ex-

tremely hardworking, punctual and conscientious workers for its team. Within such a short time they have been seamlessly integrated into the BTG team and are already indispensable here.

The whole issue of „refugees“ must certainly be contemplated in a differentiated manner; however from our current perspective we can only report positively on our experiences and are not afraid to recommend to our colleagues and other employers that they should also consider employing asylum seekers!

Fears and reservations are misplaced...

... because helping is some-



Ivan Katende, Cornelia Hengeler, Joseph Byarugaba (from left)

times much easier than you think!

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The downside of the flow of refugees for our industry

As a logistics company we also suffer from the ongoing flow of refugees.

In recent weeks, the situation at various border crossings has escalated. It is becoming increasingly difficult to find hauliers who are willing to take on the route of Calais or Dover, as the trip via the Channel Tunnel is dangerous.

According to the WAZ of 13.08.2015: „Up to 1,500 refugees a day are being pulled

off trailers. The refugees are trying to get on the trailers and at the same time are threatening the lorry drivers. A lorry driver has to pay a fine of € 2,500 for every refugee who is found on his trailer.“(Source: DVZ, 07.10.2015).

Border authorities in Calais and Dover have therefore stepped up their security measures, which in turn can lead to delays in UK and Ireland traffic.

Other focal points are currently the international borders to Hungary, Austria and Romania. Here, for the most part, tighter border controls also lead to massive delays in transporting goods.

BTG Expo GmbH

Hennessy on World Tour - 250 years Celebration in Moscow



This assignment once again gave BTG Expo GmbH the opportunity to demonstrate its expertise in event logistics.

Whilst proudly looking back on 250 years of company history, „Hennessy“ has been participating in major exhibitions and events since March of this year, in cities such as Guangzhou, Moscow, New York, Johannesburg and Paris.

On behalf of our partner in France, BTG Expo GmbH took care of the event logistics for the site in Moscow.

There was a total of 184 m³ of cargo to be handled at this major event!

Three large air freight consignments were flown from China to Moscow and then delivered direct to the main entrance of the event location per trailer. From there, the valu-

able cargo was professionally unloaded and taken by hand into the exhibition rooms.

Some of the exhibits were processed in Berlin. The first stop in transit was to the accompanying event under the name of „Time Barrel“ in the department store KaDeWe. From here the cargo went on to the main event in Moscow.

Two shipments came directly from Paris, one by truck and one by air freight.

At the end of this successful event, five trailers were loaded, processed and sent on their way to Paris. From there on, our partner took care of the other event locations.

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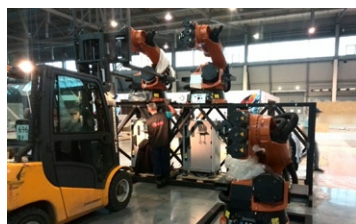
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Successful Innoprom 2015 secures Follow-Up Order for Sochi



From 8th to 11th July 2015 the industrial fair Innoprom took place in the Ural capital Yekaterinburg.

This year businessmen and experts from over 70 countries again enhanced the more than 150 conferences, panel discussions, seminars and workshops.

As with its German counterpart, the industrial fair in Hannover, this exhibition was about the future of global industry.

All sectors of public and economic life were represented here, all looking for intelligent solutions and technologies which could contribute to the modernization of industry in general and in turn to an increase in production.

Over the years this event has developed into one of the most important economic

conferences in Russia and covered a controversial issue, namely the future of Russia as seen from all sides. This annual fair was established in 2010 and is open to trade visitors only.

Our subsidiary company OOO BTG Exhibition Logistics was responsible for the complete exhibition and event logistics service at this important event.

The stand material of the participating 600 companies had to be well coordinated on the 50,000 square meters of exhibition space.

Through the smooth handling of this event, our subsidiary company was able to secure a follow-up order and has been commissioned to handle the National Exhibition Russia / Belarus in September 2015 in Sochi.



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