

BTG Internationale Spedition GmbH

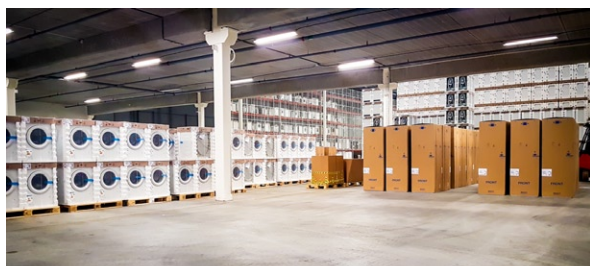
BTG Olching Carries out a Major Project for Scandinavia

Further topics in this newsletter include:

- Major Project for Scandinavia
- Ambulances for Tashkent, Uzbekistan
- 60 Years of EUROPE
- BTG Neuss Energy Efficiency
- BTG Slovenia has Relocated!
- BTG Kempten in a New Look
- BTG Expo Vibrant Gujarat 2017
- BTG Expo Customs Broker License



pictures: BTG



At the beginning of November 2016, BTG's branch office in Olching secured a new project for a renowned kitchen appliance manufacturer - BSH Hausgeräte GmbH, South Germany - by carrying out transports to Scandinavia in order to stock-up a new warehouse facility in Nykvarn.

From the beginning of November to the end of December 2016, our transport coordinator for Scandinavia, Mr. Andreas Link, executed 150

full load transports - with a peak of up to 12 vehicles daily - with consignments of high-quality kitchen appliances from Southern Germany to Scandinavia.

The vehicles used for the transports included standard tilt, mega and jumbo trailers.

By the end of December this major project had been completed without a hitch and to the full satisfaction of our customer.

BTG Olching would be pleased to be given the opportunity to carry out such large-scale projects for our customers again in the future!



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BTG Internationale Spedition GmbH Ambulances for Tashkent, Uzbekistan



pictures: BTG



At the end of 2016 BTG Internationale Spedition GmbH in Plochingen was entrusted by „ART Logistics GmbH“ with an exciting task:

BTG picked up two brand new ambulances from the manufacturer, secured the vehicles on a trailer and transported them to Tashkent, approx. 6,000 km away, where they arrived in excellent condition.

The Uzbek customers travelled especially from Tashkent to Germany and together with a representative of

„ART Logistics GmbH“, they monitored the load-securing process first-hand, from start to finish. The communication between the customers and BTG's employees worked perfectly: Russian, Turkish and English were all spoken.

Thanks to the multi-page and very exactly written specifications, which we already received in the run-up, only the „fine-tuning“ had to be clarified on the day of the loading itself.

In order to satisfy his customers fully, the head of the CIS States department, Nikolay Krutov, insisted on personally participating in the securing process himself.

The vehicles were hardly recognizable as ambulances after they had finally been packed and secured.

Contact for CIS States:



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60 Years of EUROPE

Today, the EU is made up of 28 states and half a billion people.

By far the most populous country is the Federal Republic of Germany with a population of 82.2 million.

In 1957 it was initially founded by six countries as the European Economic Community (EEC). From 1973 to 2016 a total of 22 additional member countries were added.

This expansion of free freight traffic and the resulting change in the flow of goods within Europe in recent decades has had an enormous impact on the daily work of BTG Internationale Spedition GmbH and also on our employee structure.

And so the 60th anniversary of the Treaty of Rome on 25th March 2017 is also a good

reason for BTG Internationale Spedition GmbH to reflect and share some thoughts on EUROPE. In addition to air and sea freight and the logistics sector, the European Union is a very important field of activity for BTG - many of our customers are based in Europe and our employees are just as „multi-cultural“ as are our consignments.

Out of the almost 300 employees of BTG Internationale Spedition GmbH, 253 colleagues originate from a total of 13 EU member-countries. The countries represented are Belgium, Bulgaria, Denmark, Germany, Greece, Italy, Croatia, Poland, Portugal, Romania, Spain, the Czech Republic and Hungary.

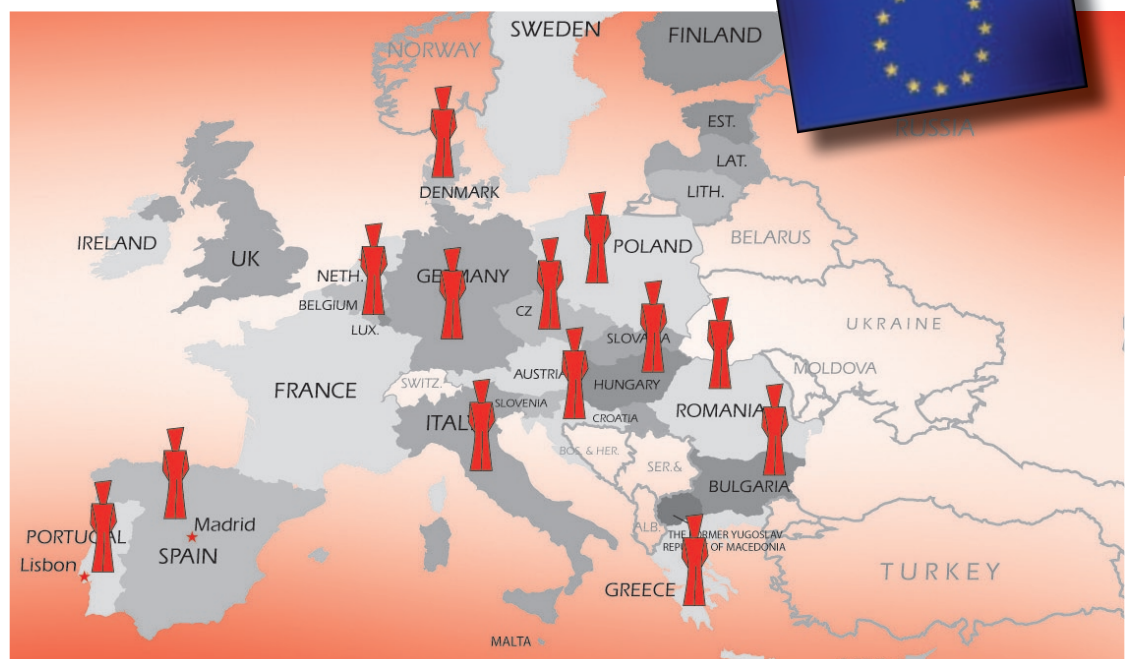
This is a real gain for BTG, as our employees with foreign roots not only bring extensive

language skills to the company, but also a completely different understanding of the culture, manners, customs and traditions of their home countries.

The variety of colleagues available helps day to day to ensure a good cooperation with partners in foreign countries and makes a lot of processes easier right from the outset.

Our international specialists have access to foreign networks, which in turn facilitates the access to markets at home and abroad. They work innovatively and creatively and, together with our German employees, ensure the best possible effort is made for every shipment and that an optimal solution is found for our customers.

Where do our employees come from?



Many of our trainees also come from abroad and enrich our diverse BTG World.

picture: BTG

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BTG Neuss Continues to Focus on Energy Efficiency!



picture: BTG Neuss

Within the scope of a continuous improvement process, BTG Neuss has not only streamlined its truck fleet to ensure the greatest possible environmental friendliness (keyword: EURO 5 and 6 engines) and lower fuel consumption, but in addition the logistics facility in Neuss is also being continually optimized.

The latest action taken involved the lighting in the handling terminal. In January 2017, all the old T26 fluorescent tubes were replaced by LED tubes, which are 50% more energy-efficient. Not only does the new LED lighting have considerably lower power consumption, but, due to a higher luminous intensity, the new lighting also improves the working conditions for the employees.

Furthermore, with a longer-lasting durability by a factor of 3, the LED tubes fulfill all the requirements for a sustainable and therefore more environmentally-friendly building technology. This all goes to make a decisive contribution to the further improvement in the „carbon footprint“ of BTG's range of services.

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BTG Slovenia has Relocated!



picture: BTG

Due to the constant development of the warehouse logistics division of BTG Maribor, an expansion in the logistics space available had become necessary.

For this reason, at the beginning of the year, BTG Slovenia moved into new office and warehouse facilities in Limbus near Maribor.

With a capacity of 3,000 pallet places and an area of 1,840 sqm, the new facilities offer scope for the further successful marketing of logistics activities. Only 6 km from the motorway, the new facility is perfectly connected to the transport network and also offers room for future expansion.

In addition to part and full loads, their own general car-

go lines and the activity as the Slovenian partner in the general cargo network VTL (www.vtl.de), the growth in the logistics sector ideally rounds off the service portfolio offered by BTG in Lumbus. With connections to Croatia, Serbia and Bosnia-Herzegovina, BTG Limbus also offers excellent distribution possibilities beyond Slovenia!

We are here for you!

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BTG Kempten in a New Look



- **Service**
- **Quality**
- **Reliability**

That is our style - as a matter of conviction!

- **Groupage / part and full loads/ System traffic - domestic and international**
- **CIS States traffic**
- **Air and sea freight**
- **Project handling**
- **Express traffic / Special traffic**
- **Customs processing**
- **Special / heavy-load transports worldwide**
- **Warehouse / Logistics / Distribution**
- **Container offloading**
- **Palletizing**

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pictures: BTG

The people from the Allgäu region are said to be down-to-earth and stubborn...

Whether or not this is true, you will only find out when you test us ... so why not go for it!



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BTG Expo GmbH Vibrant Gujarat 2017



Bilder: BTG

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Despite icy temperatures, our Russian subsidiary company, BTG Exhibition Logistics, was able to start the New Year off very successfully with several express consignments to Gandhinagar, India.

From 10th to 13th January various Russian industrial heavyweights such as „Heli-copters of Russia“, „Shvabe“ or „TechnoServ AS“ presented their product portfolio at the international investment fair „Vibrant Gujarat 2017“.

Since the trade fair was officially supported by the Russian Ministry of Industry and Commerce, it was not surprising that the Russian Pavilion attracted many high-profile visitors.

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Customs Broker License

At the beginning of January 2017 the Federal Customs Service of the Russian Federation - FTS - granted our Russian subsidiary company OOO BTG Exhibition Logistics a Customs Broker License.

This license is valid throughout the whole of the Eurasian Economic Union (Russia / Belarus / Kazakhstan) and allows us to handle both trade fair and general cargo on a temporary and/or permanent basis.



We would be happy to assist you in all your customs queries for the above-mentioned countries.

Please contact us!

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